

Vec: Oznámenie o zvyšovaní cien papiera

Vážený obchodný partner,

dovoľte, aby sme Vás informovali o plánovanom zvyšovaní cien uvedených druhov papiera: kopírovacie papiere, Color Copy a farebné papiere, grafické, špeciálne a dizajnové papiere **v rozpätí o 5-10%**.

Na základe avizovaného zvyšovania cien od našich dodávateľov, budeme nútení premietnuť toto zvýšenie aj do našich predajných cien. Hlavným dôvodom cenového navýšenia sú neustále sa zvyšujúce náklady na výrobu, balenie a prepravu papiera. Zvýšenie bude realizované **od 2.1.2024** podľa závozov na sklad.

Zároveň by sme Vás chceli informovať, že od 1.1.2024 sa zvyšuje aj odvod do recyklačného fondu o 34 €/tona, t.j. na výšku 109 €/tona papiera.

V prípade akýchkoľvek otázok sa neváhajte obrátiť na nášho obchodného zástupcu alebo oddelenie Vnútorneho predaja:

0850 11 12 31-2 / office@europapier.sk

Súčasťou tohto oznámenia sú aj oficiálne stanoviská dodávateľov.

S priateľským pozdravom,

V Bratislave, 6.12.2023



Mgr. Peter Hanák
Purchase Manager



Sappi Europe

**Sappi Papier Holding
GmbH**

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www.sappi.com

Budapest, 28.11.2023

Dear Customer,

in an effort to address ongoing cost inflation Sappi Europe will increase prices for its WFC and UWF paper grades (Sheets and Reels) by

100 EUR/to as from 15th of January 2024.

Sappi's sales team will be working with you to discuss the detailed implementation.

Thomas Lang
Managing Director CEE Office





Mondi Paper Sales GmbH

Marxergasse 4A
1030 Vienna, Austria
Tel: +43 1 790 13 0
www.mondigroup.com

Price increase 4 December 2023

24 October 2023

Dear valued customer,

We herewith announce a price increase of +5% for all our products.

We will apply the new prices for deliveries starting on 4 December 2023.

The reasons for the price increase are a continuous increase in energy costs which has already started in the past months and is expected to continue throughout the winter. Moreover, pulp prices have been increasing on the back of better international demand. Next to input costs we experience a strong order inflow.

Our customer teams will engage proactively with you to discuss all relevant levels and details in the next few days.

We thank you, as our valued customer, for your continued business support.

With kind regards,

Bernhard Cantzler
Marketing & Sales Director
Mondi Uncoated Fine Paper

Gaston Federer
Head of Sales
Mondi Uncoated Fine Paper

Altavilla Vicentina, 27th November 2023

BURGO TO INCREASE WFC PAPER PRICES FROM JANUARY 2024

Burgo Group will increase prices for all its WFC range (sheets and reels) by at least 7%.

New conditions will be applied on all markets starting from January deliveries.

This announcement follows previous communication related to all uncoated grades (sheets, reels, copy, ink jet) and it is a necessary step considering negative trend of raw material costs which are expected to have a continuous growth with a heavy impact on profitability.

BURGO GROUP

Burgo Group is a leading European manufacturer of papers for communication, speciality papers and paper for corrugated cardboard. The Group constitutes an actual 'system' developed around the world of paper: production, distribution, paper recycling and processing of forest products, but also factoring and energy. A complete range of high-quality products, an aptitude for research and development of innovative solutions, and a strong focus on the environment: this is how Burgo Group has established itself as a key partner in the communication, printing, publishing, converting and packaging sectors, thanks to a business vision embedded in a wider system. It is no coincidence that the Burgo Group makes sustainable development and the principles of the circular economy a key aspect of its business and this is apparent in all its processes, from the purchase and use of resources to the recovery of wastewater and the optimisation and reuse of waste for energy production. The Burgo Group carries out its industrial activity through 10 plants, 9 in Italy and one in Belgium, with 12 production lines.

burgo.com | facebook @BurgoGroup | instagram @burgogroup | linkedin Burgo Group | twitter @burgo_group | youtube BurgoGroup

PRESS CONTACT

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For immediate release

Koehler Paper to Increase Prices for Carbonless, FineTech and Thermal Paper Globally by up to 10%, Effective January 1st

Oberkirch, Germany, 11/28/2023 – Koehler Paper, part of Koehler Group and leading manufacturer of Carbonless, FineTech and Thermal Paper, is announcing a price increase of up to 10% globally, effective January 1st of 2024.

Constantly increasing input costs remain challenging for the whole specialty paper industry. Pulp, chemicals, energy as well as labor costs are on a steady increase. At the same time, sales prices have been under pressure to a point where maintaining production and customer service becomes increasingly difficult. In order to remain a stable and reliable supplier of specialty papers, correcting prices is a necessary step for Koehler.

As always, Koehler's customers will be contacted directly by the sales team.

Koehler Holding SE & Co. KG

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Sitz: D-77704 Oberkirch · Amtsgericht Freiburg i. Br. · HRA 490392

More about the Koehler Group

The Koehler Group was founded in 1807 and has been family-run to this day. The Group's core area of business is the development and production of high-quality, specialty paper, including thermal paper, playing card board, drink coasters, fine paper, carbonless paper, recycled paper, decor paper, wood pulp board, sublimation paper, and, since 2019, innovative specialty paper for the packaging industry, too. In Germany, the Koehler Group, with its around 2,500 employees, has five production sites, as well as three more in the USA. The Group operates on an international level, with an export ratio of more about 75% in 2022 and annual revenue of 1.3 billion euro.

As an energy-intensive enterprise, Koehler invests with its unit Koehler Renewable Energy in renewable energy projects such as wind energy, hydroelectric power, photovoltaics, and biomass. The Koehler Group has committed itself to producing more energy from renewable sources than is needed for paper production by 2030.

With the business unit Koehler Innovative Solutions, Koehler collaborates with start-ups to promote innovations in the core business areas of paper and renewable energy.

More information is available here: <https://www.koehler.com>

Your contact:

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Portugal, October 27th, 2023

Dear Customer

Effective with orders shipping December 1st, 2023, onwards Navigator will increase the price of all our Uncoated Woodfree Papers by 5-7% in Europe.

The price adjustment is necessary due to the structurally higher price of most input costs essential for paper manufacturing, that makes current price levels unsustainable. Additionally, and more recently, pulp and energy have experienced significant increases. The recovery in demand visible in the global markets also contributes to this price adjustment.

We thank you for the business we have been developing together and, once again, we will work with you to make it sustainable for the long-term.

Best Regards

A handwritten signature in blue ink, appearing to be 'Mário França'.

Mário França
Sales Director Europe